

Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY LAGOS

UNCLAS STATE 202997

E.O. 11652, N/A

TAGS: BEXP, NI

SUBJECT: MARKET INFORMATION FOR AGRICULTURAL EQUIPMENT

AMERICAN MANUFACTURER OF AGRICULTURAL EQUIPMENT HAS REQUESTED INFORMATION ON NIGERIAN MARKET FOR POSSIBLE SALE OF LIGHT AGRICULTURAL TRACTORS. WOULD APPRECIATE ANY ASSISTANCE EMBASSY CAN GIVE IN RESPONSE TO FOLLOWING INQUIRIES: TYPICAL LEASE COSTS AND TERMS FOR ONE HALF AND ONE HECTARE FOR COMMERCIAL FACILITY IN KADUNA; DESCRIPTION PRINCIPAL METHOD OF TRANSPORTATION FOR GETTING SMALL FARM CROPS TO POPULATION CENTERS AND MARKETS; PRINCIPAL CONSUMER POPULATION AREAS AND RECENT POPULATION ESTIMATE; DESCRIPTION TYPICAL FINANCING ARRANGEMENTS FOR SMALL FARMER TO PURCHASE 3,000 DOLLARS PIECE OF AGRICULTURAL MACHINERY; WHICH PRINCIPAL AGRICULTURAL IMPORTS WOULD BE GROWN LOCALLY BY SMALL FARMERS IF MORE LAND PLACED UNDER CULTIVATION. KISSINGER

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Margaret P. Grafeld
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